

KALYN D. HOYLE

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EDUCATIONAL BACKGROUND

- LL.M.**, Georgetown University School of Law (Finance and Securities Regulation) — Washington, D.C. **05/2022**
J.D., Howard University School of Law—Washington, D.C. **05/2019**
B.S., North Carolina A&T State University (Journalism & Mass Communications) — Greensboro, NC **12/2014**

LICENSING

District of Columbia Bar: 1673514 **02/2020 – Present**

PROFESSIONAL EXPERIENCE

SANABRIA & ASSOCIATES, Silver Spring, MD. **07/2023 – 07/2024**
Personal Injury Attorney

- Personally managed and organized a high-volume caseload of more than 300 personal injury cases as the sole personal injury attorney at the Silver Spring, Maryland firm.
- Settled more than 180 motor-vehicle personal injury claims accruing more than \$1.6 million in settlements and earning attorney fees of approximately \$695,000.00 during a 12-month period.
- Strictly adhered to the notion that a client's net recovery at the conclusion of a case should always significantly exceed the amount of the attorney fee.
- Gathered police motor vehicle accident reports, surveillance video, dashcam video, witness statements, medical reports, client demographic information and much more to initiate and support property damage claims and personal injury claims alike.
- Diligently monitored and obtained final medical liens from subrogation lien handlers at companies like Carelon, Equian, and Optum for clients who used medical insurance during the treatment process.
- Developed a mastery of Filevine case management system where I consistently logged detailed claim information, client demographic information, delegated tasks to paralegals, and uploaded related documents uniformly across a spectrum of more than 300 clients in various stages of the personal injury process.
- Sustained active relationships with adjusters from major insurance companies like State Farm, Progressive, Allstate, Liberty Mutual, and Travelers with a settlement average of \$14,000.00 and an average fee of \$4,000.00.
- Secured Allstate's \$100,000.00 bodily injury insurance policy limit for a 19-year-old client who sustained superficial injuries as the passenger in a motor vehicle accident where his car was split in half in Montgomery County, Maryland.
- Secured a \$225,000.00 bodily injury settlement during negotiations with GEICO for a 60-year-old client that suffered a broken vertebrae in during a rear-end collision in Fairfax County, Virginia.
- Prompted a liability reversal in a Liberty Mutual bodily injury claim where a 17-year-old high school student was struck by a car while walking across a parking lot outside his house on the way to the school bus and suffered a broken nose and other injuries after being directly struck by a driver who collided with two other parked vehicles beforehand. Liberty Mutual denied the claim for more than 18 months relying on a favorable police report stating that the client contributed to the collision by (1) texting on his phone and (2) not being on the "adjacent sidewalk." During investigation of the accident scene, investigation I conducted led me to discover that no sidewalks existed at the location in question, the adjuster reluctantly accepted liability and extended a \$25,000.00 offer—which the client happily accepted.
- Secured an average medical bill reduction of \$3,200.00 for more than 150 clients who treated with Maryland Healthcare, Rebound Integrative, Ameriwell, Alpha Therapy and others.
- Executed clerical tasks like managing timesheets of subordinate employees, managing checkbooks, handling Trust banking transactions, and settlement disbursements.
- Provided clear and consistent legal instruction to a diverse pool of clients while cultivated a welcoming environment and personal injury experience that led to several case referrals.

SLOCUMB LAW FIRM, Washington, D.C.

09/2022 – 02/2023

Personal Injury Attorney

- Managed a caseload of more than sixty cases where I advised clients, negotiated with insurance adjusters, and facilitated settlement agreements in motor-vehicle accidents, slip and falls, and premises liability matters.
- Assisted in the preparation of personal injury trials, including drafting and reviewing pleadings, discovery requests, motions, and other legal documents.
- Coordinated with outside vendors such as medical providers, insurance companies, employers, etc., to obtain information needed in a case.

INNOVATIVE DISCOVERY, Washington, D.C.

02/2020 – 03/2020

Document Review Attorney

- Used Relativity 10 software to perform accurate and reliable document review of complex documents.
- Analyzed documents to determine responsiveness, the existence of privilege, and other significant issues.

SECURITIES AND EXCHANGE COMMISSION, Washington, D.C.

02/2019 – 05/2019

Legal Intern

- Compiled more than 150 hours in the Division of Enforcement conducting legal research, writing memoranda and recommendations, and presenting work product to staff members.
- Drafted memorandum regarding an insider trading investigation targeting an executive for a publicly traded pharmaceutical company who sold shares before unfavorable news about clinical trials being conducted became public.
- Drafted memorandum regarding unregistered securities offering investigation targeting a businessman who sold notes to members of the public that promised a 10 percent return on investment.
- Presented recommendation of further investigation regarding an ongoing unregistered securities offering investigation to senior members in the Office of Market Intelligence.
- Assisted staff in the Office of Market Intelligence by conducting thorough public web searches on social media platforms to determine how the target was marketing unregistered securities to the public.
- Assisted staff in the Office of the Whistleblower by reviewing tips, complaints, and referrals and determining whether the commission should use its resources to further investigate the matter.
- Participated in training sessions and networking events.

DISTRICT OF COLUMBIA SUPERIOR COURT, Washington, D.C.

06/2018 – 08/2018

Judicial Intern

- Supported small claims judge by performing research, writing memoranda, and persuasive briefs identifying and explaining legal issues underlying disputes filed mainly by pro se claimants.
- Drafted memorandum explaining why the elements of a breach of contract were satisfied in a dispute that arose between a painter and a homeowner. Drafted memorandum explaining why the elements of negligence were satisfied in a dispute that arose between a mechanic and a car owner.
- Drafted brief advocating for judge to rule in favor of a pro se litigant who brought suit against a hair salon for negligence stemming from subpar cosmetic services.
- Prepared and annotated judge's calendar on a weekly basis.
- Verified claimant and defendant information by making and fielding phone calls.
- Closely observed a medical malpractice trial and a murder trial.
- Networked with judges, attorneys, law clerks, and students.

CHARLOTTE HOUSING AUTHORITY, Charlotte, NC

06/2017 – 08/2017

Legal Intern

- Supported legal counsel by conducting research, writing memoranda, and performing clerical duties in preparation for landlord-tenant court hearings.
- Attended proceedings where tenants faced eviction for violating the terms of their lease agreements.
- Attended informal conference where an elderly tenant avoided eviction based on the conduct of her minor grandchild.

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- Drafted a memorandum explaining whether a tenant who filed a claim against CHA for negligence stemming from a slip and fall had a strong chance of success at trial.
 - Organized and updated CHA complaints and claims database daily.

GREENSBORO NEWS & RECORD, Greensboro, NC**08/2011 – 07/2016****Editorial Assistant**

- Provided support to sports editor and others during the preparation and publication of the region's largest daily newspaper.
- Daily tasks in this role included page design, researching useful stories, correcting and adjusting written materials, and handling telephone correspondence.
- Developed essential writing/editing skills, telephone etiquette, multitasking, and time management.

THE A&T REGISTER, Greensboro, NC**08/2011 – 08/2013****Student Editor**

- Edited and reviewed the materials of five editors and at least fifteen contributors before being published in weekly student newspaper.
- Led weekly contributor's meetings where I collaborated with editors and contributors to identify newsworthy stories.
- Ensured content in paper was accurate and consistent with editorial guidelines each week.
- Executed tasks such as verifying facts, reading copy, proofreading, coordinating other editors, providing editorial feedback to contributors, and maintaining a bi-weekly sports column, *The K Report*. Strengthened ability to pay attention to details and form persuasive arguments.